What is Agritourism?
Agritourism is defined as "The act of visiting a working farm or any agricultural, horticultural, or agribusiness operations for the purpose of enjoyment, education or active involvement in the activities of the farm or operation."

Why is Agritourism important to Kentucky farmers?
As Kentucky tobacco farmers move forward in the post-tobacco quota buyout economy, many aspects of the agricultural landscape have changed. No longer is there a guaranteed market for the producer who raised tobacco. Many tobacco producers in Kentucky have either quit raising tobacco or greatly reduced the amount of tobacco that they raise. These producers are looking for ways to make up for that lost tobacco income. Agritourism venues and events can provide additional income to farmers and the rural communities that they live in. Agritourism is not a replacement for tobacco, but it can be a means of earning supplemental income that can help preserve and sustain family farms. Agritourism is one way to “add value” to existing agricultural assets such as crops, livestock and the natural resources that the farm has to offer.
Why is agritourism important to local tourism?
Agritourism offers an opportunity to build relationships between the agricultural community and the local tourism industry by incorporating tour groups, educating school children and hosting civic events. This increases rural economic development dollars in areas with agritourism venues. The ultimate goal of an agritourism venue is to increase net farm income by filling customer needs for education and recreation on the farm.

Why is agritourism important to all Kentucky citizens?
Today most Kentuckians have no direct connection to farm life, even in rural areas. Agritourism gives people an opportunity to better understand the skill and hard work that go into producing the food and fiber we all enjoy. It's also a chance for great food and clean country fun at destinations that are close to home.

**Getting Started**

**Welcome to the Kentucky Agritourism Handbook**

The purpose of this website is to assist you with starting your own agritourism business. The handbook is divided into 7 different resource groups:

- **Business Development Resources**
  If you are unsure of where to start, the Business Development Resources page is where you should go. This page outlines resources that cover all the different parts of putting together a business plan, developing your business, and maintaining it. You can use resources from the other pages to build a stronger and better business plan.

- **Financial Resources**
  This page can give you an idea of some of the financial resources and options available for agritourism.

- **Marketing Resources**
  Marketing and promoting your business is an important part of developing your agritourism attraction. Learn about different marketing strategies as well as different promotional programs such as the Kentucky Proud program.

- **Health and Safety**
  Part of working with the general public is knowing how to do it safely for you, your business, and the participants. Learn about general guidelines for health and safety.

- **Laws and Regulations**

2.  **Kentucky Agritourism Handbook**

To run your business successfully you must comply with local, state, and federal laws and administrative regulations. It is important to know your legal responsibilities.

- **Educational Opportunities**
  Learn about educational opportunities across the state for you and your employees to create a stronger, better business.

- **Associations and Groups**
  Get involved in other organizations that pertain to your agricultural productions and agritourism enterprise.

**Full Agritourism Law**

Source: https://apps.legislature.ky.gov/law/statutes/statute.aspx?id=47454

*Concept:* Outlines and defines agritourism and its various aspects. Defines what agritourism is and title of each participate in the program. Features laws and legislations on limited liability protection, defense, and damages as well as laws on posted warnings signs.

**Office of Agritourism and Definitions**

Source: https://apps.legislature.ky.gov/law/statutes/statute.aspx?id=47454

*Concept:* Outlines the purpose and functions of the Office of Agritourism in the Kentucky Department of Agriculture.

247.800 Office of Agritourism – Purposes.

The Department of Agriculture, in conjunction with the Tourism, Arts and Heritage Cabinet, shall create an interagency agritourism program to be housed in the Office of Agricultural Marketing in the Department of Agriculture. It shall be the purpose of agritourism program to:

1. Promote agritourism in Kentucky to potential visitors, both national and international; and

2. Assist in sustaining the viability and growth of the agritourism industry in Kentucky.
Source: https://apps.legislature.ky.gov/law/statutes/statute.aspx?id=47047

Concept: Outlines and defines what “agritourism” is and the titles of various participants.

247.801 Definitions for KRS 247.800 to 247.810.

As used in KRS 247.800 to 247.810:

(1) "Agritourism" means the act of visiting:
   (a) A farm or ranch; or
   (b) Any agricultural, horticultural, or agribusiness operation; for the purpose of enjoyment, education, or active involvement in the activities of the farm, ranch, or operation;

(2) "Agritourism activity" means any activity that:
   (a) Is carried out on a farm, ranch, agricultural operation, horticultural operation, or agribusiness operation; and
   (b) Allows or invites participants to view or participate in activities for recreational, entertainment, or educational purposes. Qualifying activities may include farming, ranching, historic, cultural, civic or ceremonial activities, including but not limited to weddings and ancillary events; harvest-your-own operations, farmers’ markets, or natural resource-based activities. The activities may qualify as agritourism activities whether or not a participant pays to view or participate in the activity;

(3) "Agritourism building" means any building or structure or any portion thereof that is used for one (1) or more agritourism activities;

(4) "Agritourism professional" means any person, including employees or authorized agents acting on behalf of the agritourism profession, who is engaged in the business of providing one (1) or more agritourism activities; and

(5) "Inherent risks of agritourism activity" means those dangers or conditions that are an integral part of an agritourism activity, including certain hazards, such as surface of subsurface conditions; natural conditions of land, vegetation, or water; the behavior of wild or domestic animals; and the ordinary dangers of structures or equipment used in farming and ranching operations; and

(6) "Participant" means any person, other than the agritourism professional, who engages in an agritourism activity.

Effective: June 29, 2017


Additional Resources

Taking the First Step: Farm and Ranch Alternative Enterprise and Agritourism Resource Evaluation Guide

Source: http://www.resourcesfirstfoundation.org/

Concept: This resource was prepared in response to requests from local advisors, farmers, and ranchers for a simple guide to the first step in identifying alternative income-producing agricultural enterprises and agritourism opportunities. The requests stipulated that the guide be useful in developing business and marketing plans to help entrepreneurs reduce risk through diversification of farm and ranch enterprises.

Agritourism Physical Planning

By Jayoung Koo

Source: http://cedik.ca.uky.edu/files/2012_CEDIK_Agritourism_Physical_Planning_Koo.pdf

Concept: Presentation on agritourism and how to effectively plan out your agritourism site. Detailed information on placement of parking lots, signage, and effective land uses.

Community Tourism Development Preparedness Scale

By Lori Garkovich

Source: http://cedik.ca.uky.edu/files/CEDIK_Community_Tourism_Development_Preparedness_Scale.pdf

Concept: Brief quiz to help farmers determine if they are ready to become an agritourism attraction.

Successful Agritourism Enterprise Development

By Lori Garkovich

Source:http://cedik.ca.uky.edu/files/2012_CEDIK_Successful_Agritourism_Enterprise_Garkovich.pdf

Concept: Presentation on how to be a successful agritourism enterprise.

KYFarmStart Program

Source: www2.ca.uky.edu/kyfarmstart/beginfarm.php

Concept: The program provides education opportunities for first-time farmers. Through KYFarmStart, farmers can learn management, marketing, farm safety, and production. The primary goal is to assist producers in developing a complete business plan in order for them to succeed.
Any new business venture can be overwhelming. The best place to start is with writing a business plan. There are three basic parts to developing a business: creating the business plan, completing the business plan, and maintaining and improving the business.

A cohesive, detailed business plan provides a solid foundation on which to build. Basic sections of a business plan can include the proposal outline, timelines, management overviews, financial management plan, and marketing strategies. The business plan should answer the questions:

- What do you want to do?
- How do you want to manage it?
- What requirements are needed?
- How will you pay for it?
- How will you make it successful?

Each basic section is vital in the overall process. It is important to be very thorough with your business plan and research. The proposal should be a detailed illustration of exactly what you would like to do.

Throughout the entire process you should establish deadlines in order to keep yourself on track and turn your dream into reality. Therefore, creating a timeline can help you stay on track and outline the order by which you need to complete tasks.

Management overviews can help you with thinking long term. Properly managing a business requires dedication and analysis. For some new business ventures you may have to hire new employees or seasonal workers, buy new equipment that may require special licenses or operators, or rethink existing business structures. This will also help you with your financial management plan. A well-laid-out financial plan can help you acquire grants, loans, or other resources to offset costs.

Finally, creating and establishing a marketing strategy can help ensure a successful business. Proper promotion can increase profits and awareness.

Listed below are resources that can help with every aspect of the business development process, including additional information on writing a business plan.

**Business Plan Development Resources**

Kentucky Center for Agriculture and Rural Development (KCARD) / KCARD Business Development Toolkit

Source: www.kcard.info/resource?m=1

*Concept:* KCARD is a non-profit 501(c)(3) organization established to facilitate agricultural and rural business development in Kentucky. KCARD provides educational opportunities, technical assistance, and business support services to new and existing agribusinesses.

KCARD provides all the basic templates and research for creating a cohesive and complete business development plan. The Business Development Toolkit includes financial statement templates, business plan guidelines, information on business structures, basics of board meetings, and policy manual guidelines.

Developing a Winning Business Plan


U.S. Small Business Administration
Source: www.sba.gov/category/navigation-structure/starting-managing-business
Concept: The SBA provides a multitude of business resources regarding creation of a business plan, including registering your business, learning business laws and regulations, financing your business, and obtaining permits.

Business Development and Maintenance Resources

KCARD Client Requirements
Source: www.kcard.info/services?m=4
Concept: The Kentucky Center for Agriculture and Rural Development collaborates with businesses in all stages to provide ongoing assistance. KCARD helps write business plans, set guidelines, assess feasibility, and develop proper management.

KCARD Business Maintenance Services
Source: www.kcard.info/services?m=2
Concept: By assisting with decision making fundamentals, KCARD helps established businesses attain effective and efficient operations. Once a business becomes established, business maintenance becomes the main goal.

Kentucky Small Business Development Centers
Source: http://ksbdc.org/
Concept: The Kentucky SBDCs provide management assistance to current and prospective small business owners. SBDCs offer one-stop assistance to individuals and small businesses by providing a wide variety of information and guidance in central and easily accessible branch locations.

Kentucky Farm Business Management
Source: http://www.uky.edu/Ag/KFBM/about.html
Concept: Assists members with all business aspects of operation including accounting duties, improving management, completing tax returns, setting goals, and making/planning good business decisions. The Kentucky Farm Business Management also provides economic research and educational opportunities.

Community and Economic Development Initiative of Kentucky (CEDIK)
Source: http://cedik.ca.uky.edu/
Concept: CEDIK provides a wide variety of resources including educational opportunities, research and development resources, advisory assistance, extension resources, and agritourism sources and research. CEDIK offers additional information and assistance for business development.

Kentucky Cabinet for Economic Development / KCED Entrepreneur Resource Navigator
Source: www.ced.ky.gov/smbd/
Concept: This site provides an interactive tool to allow small business operators to locate the closest service provider for face-to-face help with their business.

KCED Kentucky Business Guide (PDF)
Source: http://agpolicy.ky.gov/Pages/default.aspx
Concept: A directional tool for Kentucky's small businesses.

Additional Resources

Kentucky Center for Agricultural and Rural Development (KCARD) Business and Cooperative Development Publications
Source: www.kcard.info/resource?m=2
Concept: KCARD provides publications on various aspects of business development in order to provide better information on specific aspects. The publications include cooperative management, structures, roles of co-op members and managers, as well as financial insight and leadership information.

Community Tourism Development Preparedness Scale
By Lori Garkovich
Source: http://cedik.ca.uky.edu/files/CEDIK_Community_Tourism_Development_Preparedness_Scale.pdf
Concept: Brief quiz to help farmers determine if they are ready to become an agritourism attraction.

Successful Agritourism Enterprise Development
By Lori Garkovich
Source: http://cedik.ca.uky.edu/files/2012_CEDIK_Successful_Agritourism_Enterprise_Garkovich.pdf
Concept: Presentation on how to be a successful agritourism enterprise.
KYFarmStart Program

Source: www2.ca.uky.edu/kyfarmstart/beginfarm.php

Concept: The program provides education opportunities for first time farmers. Through KYFarmStart farmers can learn management, marketing, farm safety, and production. The primary goal is to assist producers in developing a complete business plan in order for them to succeed.

Financial Resources and Grants

One of the biggest challenges with transitioning into an agritourism attraction can be funding. There are many different types of loans and grants across the state for agritourism and agricultural education. Financial assistance can come in many different forms, whether it is through an organization, a bank, or a university.

The financial statement overview of your business outline can play a crucial role in acquiring financial assistance. A well thought out and thorough financial overview should illustrate exact or approximate costs and profits of your agritourism attraction. Financial sources are more willing to assist you when they can see exactly what you would like to do, how much it will cost, where the money will go, and how it will benefit the community.

The financial overview section can also help you assess financial feasibility of becoming an agritourism attraction. This page outlines some of the different resources available. Established agritourism attractions can use these sources as a way to enhance or improve existing parts of their attraction.

Loans

Beginning Farmer Loan Program

Source: http://agpolicy.ky.gov/finance/Pages/loan-programs.aspx

Concept: The Beginning Farmer Loan Program is for individuals wishing to develop, expand, or buy into a farming operation. Funds may be used towards various agriculture-related projects such as purchasing livestock, building agriculture equipment facilities, acquiring farm land, securing working capital, or investing into a partnership or LLC.

Agricultural Infrastructure Loan Program (AILP)

Source: http://agpolicy.ky.gov/finance/Pages/loan-programs.aspx

Concept: The AILP is designed to facilitate and enhance the profitability of farming operations through providing access to below market financing for the acquisition, renovation and construction of agricultural structures.

Diversification through Entrepreneurship in Agribusiness Loans (DEAL) Program

Source: http://agpolicy.ky.gov/finance/Pages/loan-programs.aspx

Concept: DEAL is for farming operations to diversify through non-traditional agricultural production or services. Beginning agricultural entrepreneurs can qualify for financing to expand operations or invest in existing agribusinesses.

New Agriculture Enterprise Loan (NAEL) Program

Source: http://agpolicy.ky.gov/finance/Pages/loan-programs.aspx

Concept: The NAEL Program generates opportunities for agribusiness expansion by providing loans to farmers as they enter into new agriculture enterprises.
Agricultural Processing Loan Program (APLP)
Source: http://agpolicy.ky.gov/finance/Pages/loan-programs.aspx
Concept: The APLP is for Kentucky individuals and companies interested in value-adding. APLP provides loan opportunities for further processing of Kentucky-grown agricultural commodities.

Kentucky Tourism Development Loan Program
Source: http://commerce.ky.gov/openbusiness/
Concept: The KDLP assists small tourism attractions to obtain financing necessary for the development or expansion of small tourism attractions.

U.S. Small Business Administration
Source: www.sba.gov/category/navigation-structure/loans-grants
Concept: The SBA offers a variety of loan programs as well as additional resources on how to prepare loan applications.

Grants

Research and Education Grants
Concept: Provides funding for projects centered on research, production, postharvest/food systems in sustainable agriculture.

Wallace Genetic Foundation, Inc. Grants
Source: www.wallacegenetic.org/areas_of_interest.php
Concept: Grant program focused on sustainable agriculture, farmland preservation, conservation of natural resources, biodiversity protection, reduction of environmental toxins and global climate issues. The Wallace Genetic Foundation is interested in providing financial assistance to groups and individuals with innovative ideas towards long-term national or global benefit.

KSU Small Scale Farmer Grant
Source: http://kysu.edu/academics/cafsss/cafsss-research-areas/cafsss-small-scale-farm-grant-program/
Concept: The KSU Small Scale Farmer Grant is for Kentucky farmers who sell between $1,000 and $250,000 of agricultural produce to the public. The grant is intended for farmers who wish to improve their marketability by engaging in value adding. Individual farmers may receive up to $5,000 and organizations $15,000.

Value-Added Producer Grant (USDA)
Source: http://www.rurdev.usda.gov/BCP_VAPG.html
Concept: Grant is targeted to producers who participate in the value added process, such as cheese producers, wineries, and preservatives production. Grants are limited to $200,000 for a working capital grant and $75,000 for a planning grant, requiring a dollar-for-dollar match.

Community Giving Program (Farm Credit Mid-America)
Source: http://services.e-farmcredit.com/newsroom/community/community-giving/
Concept: Farm Credit Mid-America provides funding for farmers in various ways. With a focus on young farmers and education, the program supports the long-term success of agriculture.

U.S. Small Business Administration
Source: http://www.sba.gov/category/navigation-structure/loans-grants
Concept: The SBA offers a variety of grants as well as resources to find federal, state, and local grants.

Marketing Resources
Good marketing is key to a successful business. Even well-established businesses continually evolve their marketing strategies to meet changing consumer tastes.

Through marketing, you can establish a reputation, set your business apart, and draw people to your attraction.

Several different strategies, and paid and unpaid media channels, exist to market your business. Some of the most common forms of marketing media include broadcast and print advertisements, websites, social media pages, and billboard or roadside signage.

Several different programs across the state can assist with marketing your attraction and products.

Introduction to Internet Marketing
By Bobby Ammerman
Source: http://www2.ca.uky.edu/forestryextension/Publications/FORFS08-01.pdf
Concept: Helpful guide and introduction to how to market on the internet and creating your own webpage.
Marketing Assistance Available for Tourism Businesses in Kentucky

By Rick Bates

Source: http://cedik.ca.uky.edu/files/MarketingAsstAvailableinKY.pdf

Concept: Outline and brief description of marketing opportunities available on the state, regional, and local area.

Kentucky Department of Travel Development

Source: http://www.kentuckytourism.com/

Concept: The Kentucky Department of Travel offers much free advertising. One of their most notable sources is the Kentucky Getaway guide, that lists all attractions in Kentucky. The Kentucky Department of Travel also offers free listings on their web page as well as free distribution of your brochure. The Department can also assist attractions wishing to participate with bus tours.

Kentucky Farm Bureau
Certified Roadside Farmers’ Markets

Source: https://www.kyfb.com/federation/program-links/roadside-farm-markets/

Concept: KFB certifies and provides promotion for roadside farmers’ markets in Kentucky which meet established standards for the program. The program allows the market operators to obtain statewide advertising to expand market areas and increase sales.

KY MarketMaker

Source: http://ky.foodmarketmaker.com/

Concept: Kentucky MarketMaker is an interactive mapping system that locates businesses and markets of agricultural products in Kentucky, providing an important link between producers and consumers.

Kentucky Proud™

Source: www.kyproud.com/

Concept: Consumers look for the Kentucky Proud brand for fresh, nutritious, great-tasting food they can serve to their families with confidence. Kentucky Proud is recognized as the symbol of quality food products raised or made in Kentucky by Kentuckians.

Kentucky Proud members benefit from the program’s ongoing statewide promotional campaign. Kentucky Proud generated $250 million in retail sales through Kentucky Proud member retailers in the last three years.

Member producers and retailers may receive cost-share funds for advertising and purchase Kentucky Proud promotional items at cost. Member restaurants may be reimbursed up to $12,000 a year for purchases of Kentucky Proud products under the Restaurant Rewards program.

Appalachia Proud™

Source: http://www.kyproud.com/AppalachiaProud/

Concept: This new Kentucky Proud regional brand celebrates the innovation and entrepreneurial spirit of the region while at the same time honoring its traditions. The logo enables consumers all over the world to immediately identify a quality product from eastern Kentucky.

Homegrown By Heroes™

Source: http://www.kyproud.com/veterans/

Concept: The Homegrown By Heroes marketing initiative will afford farmers and/or agricultural producers located within the Commonwealth of Kentucky and who have served in any of the branches of the United States Military (U.S. Air Force, Army, Marine Corps, Navy and Coast Guard) the ability to use the Homegrown By Heroes logo on their agribusiness signage and/or agriculture products.

This distinctive logo will serve as identification to prospective consumers that the products were locally grown or raised by a veteran. From the grocery shelf to the farmers’ market to online retail, this label serves as an extra incentive to consumers when making a purchase decision.

Udderly Kentucky™

Source: http://www.udderlyky.com/

Concept: As part of the Kentucky Proud program, Udderly Kentucky is milk that is 100% produced and processed in Kentucky. All Udderly Kentucky milk comes from 105 dairies in Kentucky that do business with the processor, Prairie Farms. We hope to add to that number quickly to include as many of Kentucky's nearly 800 dairy farms as possible.

West Kentucky Agritourism

Source: http://westkyagritourism.com/home

Concept: Marketing site for members. Helps promote agritourism venues by listing them as tour spots.

Valley Questing

Concept: Questing is a place-based education model of
creating and exchanging treasure hunts in order to collect and share your community's distinct natural and cultural heritage — your special places and stories. Schools, parks, and museums are using Questing as a compelling interpretive tool to educate visitors; and communities are using Questing to engage citizens, partner schools and civic groups, map precious community assets, and build social capital.

**Additional Resources**

**Direct Marketing Strategies for Agritourism Sites**

By Jason Swanson

Source: http://cedik.ca.uky.edu/files/2012_CEDIK_Direct_Marketing_Strategies_Agritourism_Swanson.pdf

*Concept:* Presentation on how to market your agritourism enterprise and the various channels and types of marketing.

**Kentucky Cabinet for Economic Development - KCED Entrepreneur Resource Navigator**

Source: http://www.ced.ky.gov/smbd/

*Concept:* This site provides an interactive tool to allow small business operators to locate the closest service provider for face-to-face help with their business.

**KCED Kentucky Business Guide (PDF)**

Source: http://agpolicy.ky.gov/Pages/default.aspx

*Concept:* A directional tool for Kentucky's small businesses.

**Kentucky Agritourism Marketing Study (PDF)**


*Concept:* A marketing study of the Kentucky agritourism industry, conducted in 2005 by The Glengariff Group, Inc.

**Health and Safety Resources**

As the owner/manager/facilitator of an agricultural tourist attraction, it is your job to provide the healthiest and safest environment for both your agriculture practices and the individual participants.

Before entering into any new business venture you should research all health and safety guidelines and laws.

Compliance with all regulations is extremely important because it limits your liability for accidents that may harm visitors, employees, or farm animals, or damage property.

Prevention is the key to avoiding lawsuits or actions by authorities that can shut down your operation. The Kentucky Department of Agriculture can provide you...
with signs that summarize current liability law for your visitors.

The following resources can assist you with research on guidelines and laws.

Be aware more health and safety guidelines apply than can be listed here. And, due to the individual situation of your Kentucky agritourism attraction, you may have to do further specific research into your situation.

**Agritourism Health and Safety Guidelines for Children**

*Concept:* Along with opportunities in agritourism there are health and safety considerations. These include protecting visitors from injury, and providing proper facilities and sanitation to prevent spread to humans of pathogens found on plants or animals (zoonotic diseases). The National Farm Medicine Center, working with a broad group of stakeholders, has developed health and safety guidelines specific to children for farmers involved in agritourism.

**Kentucky Horse Council**
**Kentucky Liability Law on Horses**
Source: www.kentuckyhorse.org/ky-liability/

*Concept:* Outlines liability laws in regards to equine activities.

**Compendium of Measures to Prevent Disease Associated with Animals in Public Settings, 2011**

*Concept:* Analyzes past disease outbreaks and outlines how to prevent and manage them as well as offers suggestions on the education, care, and maintenance of animals to ensure the healthiest animals and environments.

**Good Agricultural Practices (GAP)**
Source: www.kyagr.com/marketing/GAP.html

*Concept:* GAP provides a set of guidelines for farmers in Kentucky to reduce and eliminate contamination of food products. The program focuses on education in good agricultural practices and self-auditing workbooks.

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**Laws and Regulations**

Along with health and safety guidelines, it’s important to know the laws and regulations related to your agritourism enterprise.

The Kentucky Chamber of Commerce can assist you with learning the laws and regulations.

Compliance with all regulations is extremely important because it limits your liability for accidents that may harm visitors, employees, or farm animals, or damage property.

Prevention is key to avoiding lawsuits or actions by authorities that can shut down your operation. Knowing the laws that apply to your business can help you better understand your legal responsibilities.

The following resources can assist you with this research, but are not limited to this page. Due to the individual nature of Kentucky agritourism attractions, you may need to do additional research.

**Full Agritourism Law**

*Concept:* Outlines and defines agritourism and its various aspects. Defines what agritourism is and the title of each participant in the program. The law features laws and regulations on limited liability protection, defense, and damages as well as laws on posted warnings.

**Licensing and Laws**
Source: www.lrc.ky.gov

*Concept:* Provides and facilitates access to Kentucky legislation.
U.S. Small Business Administration

Business Law and Regulations

Concept: The U.S. Small Business Administration outlines and provides resources on industry laws and regulations, employment and labor laws, handling legal concerns, and understanding fair practices.

Obtaining Business Licenses and Permits
Source: www.sba.gov/category/navigation-structure/starting-managing-business/starting-business/obtain-business-licenses-

Concept: The SBA provides a collection of articles on federal licenses and permits, state licenses and permits, and finding business licenses and permits.

Learn About Business Law and Regulation

Concept: Find articles on each of the following sections:

- Advertising and Marketing Law
  Source: www.sba.gov/content/advertising-and-marketing-law

- Employment and Labor Laws
  Source: www.sba.gov/content/employment-and-labor-law

- Finance Law
  Source: www.sba.gov/content/finance-law

- Intellectual Property Law
  Source: www.sba.gov/content/intellectual-property-law

- Online Business Law

- Privacy Law
  Source: www.sba.gov/content/privacy-law

- Environmental Regulations
  Source: www.sba.gov/content/environmental-regulations

- Regulation of Financial Contracts
  Source: www.sba.gov/content/regulation-financial-contracts

- Workplace Safety Health Law
  Source: www.sba.gov/content/workplace-safety-health

- Foreign Workers and Employee Eligibility
  Source: www.sba.gov/content/foreign-workers-immigration-and-employee-eligibility

Educational Opportunities

Education is an ongoing process throughout business development and maintenance. This page provides resources for educational opportunities to help you improve your business or provide more of a classroom set-up. Specialists can provide more detail on business development, different aspects of operation, or how to enhance existing business structures.

Community and Economic Development Initiative of Kentucky (CEDIK)
Source: http://cedik.ca.uky.edu/

Concept: CEDIK provides a wide variety of resources including educational opportunities, research, and development resources, advisory assistance, extension resources, and agritourism research. CEDIK offers information and assistance for business development.
Kentucky Center for Agriculture and Rural Development (KCARD)
Trainings and Programs
Source: www.kcard.info/services
Concept: KCARD provides trainings in areas such as boards, management and staff, computer programs, audit and legal cost sharing, and cooperative internships.

Kentucky Chamber of Commerce
Source: www.kychamber.com/events/education
Concept: The KCC provides a wide variety of resources for businesses. Chamber seminars help business remain in compliance with Kentucky and federal laws by focusing on human resources, safety, environmental, and OSHA.

MarketReady with Dr. Tim Woods
Source: www.uky.edu/fsic/marketready
Concept: Training program designed to assist producers and manufacturers to enter retail, restaurant, and commercial markets. The program educates producers on packaging, pricing, insurance, quality assurance, and other functions.

KYFarmStart Program
Source: www2.ca.uky.edu/kyfarmstart/beginfarm.php
Concept: The program provides education opportunities for first-time farmers. Through KYFarmStart, farmers can learn management, marketing, farm safety, and production. The primary goal is to assist producers in developing a complete business plan in order for success.

Good Agricultural Practices (GAP)
Source: www.kyagr.com/marketing/GAP.html
Concept: GAP provides a set of guidelines for farmers in Kentucky to reduce and eliminate contamination of food products. The program focuses on educating in good agricultural practices and self-auditing workbooks.

Kentucky Corn Growers Association
Source: www.kycorn.org
Corn Maze Program. Concept: A set of 10, outdoor corn fact signs are provided to corn maze operators. The signs may be set up outside or within the corn maze.
Educational Resources. Concept: Any farm that invites school children or the public to their farm for programs may request educational materials such as display signs and literature about corn such as history, life cycle, major markets, and uses.
CommonGround Program. Concept: KyCorn is part of a national program that provides training and resources to farm women looking to connect with consumers on food issues. Resources are available on food safety and production practices.

Kentucky Small Grain Growers Association
Source: www.kysmallgrains.org
Educational Resources. Concept: Any farm that invites school children or the public to their farm for programs may request educational materials such as display signs and literature about wheat, such as history, life cycle, major markets, and uses.

Associations and Groups

One of the strong points of Kentucky agriculture is the support it receives across the state through different groups. Organizations and associations provide extra resources on specific topics. Many supply support, special marketing assistance, and research.

To maintain your agritourism attraction you must
continually develop and improve. By membership in different associations or groups, you can create important connections and discover new opportunities.

**American Dairy Association**  
Source: http://dairygood.org  
*Concept:* The ADA is composed of dairy food companies dedicated to fresh, great-tasting, nutritious products. The association offers various educational programs and philanthropic opportunities.

**Brown Swiss USA**  
Source: www.brownswissusa.com/Home/tabid/59/Default.aspx  
*Concept:* Brown Swiss USA is for any individual interested in Brown Swiss cattle. Members vote on pivotal issues related to the breed. The association also provides access to various programs, awards, and resources.

**Burley Tobacco Growers Cooperative Association**  
Source: www.burleytobacco.com/index.html  
*Concept:* Promotes the tobacco industry through marketing, stabilizing tobacco markets in the economy, and addressing issues on local, state, and national levels. The association strives for member profitability and stability while encouraging greater production.

**Dairy Farmers of America**  
Source: www.dfamilk.com  
*Concept:* With over 13,000 dairy producers in 48 states, the DFA strives to provide high-quality milk products to consumers across the nation. Members also serve as owners in the cooperative and receive profits generated through the cooperative, a vote in business decisions, a guaranteed market for their milk, programs and services, a competitive price, and returns on investments made on their behalf.

**Dairy One**  
Source: www.dairylea.com  
*Concept:* Through innovative programs and services, Dairy One members and its subsidiaries focus on profit maximization and product quality. Participating members benefit from secure markets, competitive premiums and quality incentive programs, as well as a knowledgeable and dedicated staff to provide assistance to farmers. (Dairy One Cooperative, Inc., has recently merged with Dairy Farmers of America.)

**Holstein World**  
Source: www.holsteinworld.com  
*Concept:* Holstein World provides historical and current resources to producers. As the most involved dairy media in the industry, it serves as a host for contests, a source for show coverage, a global connector to 55 countries, and a valuable source for sir analysis and breeding strategies.

**Kentucky State University Aquaculture Department**  
Source: www.ksuaquaculture.org  
*Concept:* The KSU Aquaculture Department serves as a valuable resource for aquaculture across the state, providing producers with educational materials, classes, and links to research and extension.

**Kentucky Alpaca Association**  
Source: www.kentuckyalpacaassociation.org  
*Concept:* Offers opportunities for breeders across the state to share information. The association hosts the Kentucky Classic Alpaca show, which emphasizes hospitality and encourages the Kentucky alpaca industry.

**Kentucky Association of Fairs and Horse Shows**  
Source: www.kafs.net/index.php  
*Concept:* Serves as a link to all fairs-related events. From pageants to livestock shows to horses of the Bluegrass, the Kentucky Association of Fairs and Horse Shows is a valuable link to entry forms and participation.

**Kentucky Cattlemen’s Association**  
Source: www.kycattle.org  
*Concept:* Kentucky, the largest beef cattle producing state east of the Mississippi River, is home to over 1.1 million beef cows and ranks fifth nationally in total number of farms. The KCA, a grassroots organization with 99 chapters in 120 counties, works to protect, advance and advocate for the state’s more than 38,000 cattle producers.  
   
   KCA’s mission is to provide a strong, proactive voice for all of Kentucky’s beef farm families; serve as a resource for information and education for producers, consumers and the industry; and be a catalyst for enhancing producer profitability.
Kentucky Certified Crop Advisors
Source: www.kycca.org

Concept: KCCA assists farmers across the state with agronomic practices and meeting the standards of the program. Certified Crop Advisors demonstrate commitment, education, expertise, and expertise to help make a difference in growers' lives. Becoming a Certified Crop Advisor provides opportunities for individuals while aiding growers.

Kentucky Corn Growers Association
Source: http://kycorn.org

Concept: Representing over 7,000 corn farmers across the Commonwealth, the KC provides farmers with opportunities, represents producers in legislation and regulation, expands markets, and invests in new technology.

Kentucky Feed and Grain Association
Source: www.facebook.com/pages/Kentucky-Feed-Grain-Association/131426706870912

Concept: Association for feed and flour manufacturers, grain dealers, and retailers.

Kentucky Forest Industries Association
Source: www.kfia.org

Concept: KFIA promotes the economic welfare and interests of Kentucky's wood industry. The Association assists the primary and secondary wood industry, landowners, loggers, and service industries. Goals include conservation, sustaining quality forest resources for the future, and working to promote the industry.

Kentucky Limousin Breeders Association
Source: www.nalf.org/index.php

Concept: The Association provides a link to sales, commercial programs, news, and articles.

Kentucky Nursery and Landscape Association
Source: www.knla.org

Concept: A network of nursery growers, landscapers, garden centers, and individuals interested in horticulture.

The association educates and provides opportunities to its members, and upholds quality standards and professionalism.

Kentucky Petroleum Marketers Association
Source: www.kpma.net

Concept: As one of the oldest associations in the commonwealth, KMPA serves as a trade association of petroleum marketers. KPMA assists with connecting and advocating for its members while providing them with educational resources.

Kentucky Poultry Federation
Source: www.kypoultry.org

Concept: Since 1957, KPF has served as a civic and education non-profit organization. By promoting, encouraging, and fostering improvement of production of all poultry products, the Federation acts as an industry liaison between the University of Kentucky, the Kentucky Department of Agriculture, the Kentucky state legislature, the American Egg Board, the National Chicken Council, and the U.S. Poultry and Egg Association,

Kentucky Pork Producers Association
Source: www.kypork.org/Default.aspx#.U9kok090xdg

Concept: The KPPA is dedicated to influencing and improving factors of production of pork on the farm. They focus on marketing the live hog, processing the product, and merchandising the product to consumers in such a way as to provide the consumer with the highest quality product and producers with the opportunity for profit.

Kentucky Sheep and Goat Development Office
Source: https://kysheepandgoat.org

Concept: A producer-oriented 501(c)(5) entity under the
oversight of the Kentucky Sheep and Wool Producers Association and the Kentucky Goat Producers Association, funded in part by a grant from the Kentucky Agricultural Development Board.

The office provides professional support to all aspects of the Commonwealth’s sheep and goat industries. Its goal is to maintain Kentucky’s leadership in the production and marketing of small ruminants.

Kentucky Small Grain Growers’ Association
Source: www.kysmallgrains.org

**Concept:** The KSGGA is a non-profit organization dedicated to improving profitability of its members by focusing on four areas: research, market development, grower education, and consumer promotion.

Kentucky Soybean Association
Source: www.kysoy.org/about-us/kentucky-soybean-association

**Concept:** Through the Kentucky Soybean Council, the KSA provides funding to generate opportunities for farmers. Using checkoff-dollar funds, the Kentucky Soybean Promotion Board invests in research, promotes animal agriculture, facilitates the discovery and promotion of new uses for soy-based products, and helps educate farmers and the public on soybeans.

Kentucky State Beekeepers Association
Source: www.ksbabeekeeping.org/

**Concept:** The KSBA works across the state to promote honey bees, beekeeping, and honey bee pollination by providing training on the art of beekeeping, the promotion of honey, and raising honey bee queens.

Kentucky Thoroughbred Association
Source: www.kentuckybred.org

**Concept:** The KTA strives to protect and promote the Thoroughbred industry by committing to long-term solutions. Members keep updated on legislative matters, health and welfare issues, medical improvements, and tax and economic news.

Kentucky Vegetable Growers Association
Source: http://kyvga.org

**Concept:** The KVGA was founded to help promote Kentucky-grown produce, support research activities at the University of Kentucky, encourage young people to work in the vegetable industry, and present a unified voice for Kentucky vegetable growers. Since 1970, the association has brought together growers, researchers, and individuals interested in vegetable production.

Kentucky Veterinary Medical Association
Source: www.kvma.org

**Concept:** Since 1911, the KVMA has been dedicated to the improvement of the veterinary profession in Kentucky through clinical practice, public health, and regulatory practices. The KVMA works to ensure access veterinary education while maintaining a constant watch on legislative and regulatory work.

Kentucky Women in Agriculture
Source: http://kywomeninag.com/page0.php

**Concept:** By promoting women in agriculture and agriculture in Kentucky, KWIA works towards four defined objectives: promoting educational opportunities, educating members on policy, serving as liaison between members and entities interested in sustainable agriculture, and preparing members for leadership roles within agriculture.

Kentucky Woodland Owners Association
Source: http://kwoa.net/index.htm

**Concept:** The KWOA works to attain the greatest profit potential for its members while maintaining a healthy forest. The KWOA promotes economically and environmentally sound forest management through communications and networking, and advocating for Kentucky woodlands in legislative activities.

National Cattlemen’s Beef Association
Source: www.beefusa.org

**Concept:** The NCBA works to support beef producers across the nation through education, conventions and events, and providing policy and political updates. The association also provides support for young farmers wishing to pursue a career in beef through several different scholarships.

National Wheat Growers Association
Source: www.wheatworld.org

**Concept:** Over 60 years ago the NWGA was founded by producers wishing to work together for the common good of the industry. Today it works with 22 affiliated state coalitions on issues such as policy, environmental regulation, commercialization, and uniting the wheat industry.
**Bourbon**
Bourbon County Cooperative Extension Office
603 Millersburg Rd.
Paris, KY 40361-8637
Phone: (859) 987-1895
Fax: (859) 987-3120
http://bourbon.ca.uky.edu/

**Bluegrass Small Business Development Center**
330 East Main St., Ste. 210
Lexington, KY 40507
Phone: (859) 257-7666
Fax: (859) 257-1751
http://ksbdc.org/lexington/

**Bourbon County Chamber of Commerce**
720 High St.
Paris, KY 40361
Phone: (859) 987-3205
http://parisbourbonchamber.com/

**Boyd**
Boyd County Cooperative Extension Office
2420 Center St.
Catlettsburg, KY 41129-1279
Phone: (606) 739-5184
Fax: (606) 739-4014
https://boyd.ca.uky.edu/

**Ashland Small Business Development Center**
1645 Winchester Ave.
Ashland, KY 41101
Phone: (606)-329-8011
Fax: (606)-324-4570
http://ksbdc.org/ashland/

**Ashland Alliance**
1730 Winchester Ave.,
Ashland, KY 41105
Phone: (606) 324-5111
Fax: (606) 325-4607
http://ashlandalliance.com/

**Boyle**
Boyle County Cooperative Extension Office
99 Corporate Dr.
Danville, KY 40422
Phone: (859) 236-4484
Fax: (859) 236-8976
https://boyle.ca.uky.edu/

**Bluegrass Small Business Development Center**
330 East Main St., Ste. 210
Lexington, KY 40507
Phone: (859) 257-7666
Fax: (859) 257-1751
http://ksbdc.org/lexington/

**Danville-Boyle County Chamber of Commerce**
105 E. Walnut St., Fisher’s Row 2
Danville, KY 40422
Phone: (859)-236-2361
www.danvilleboylechamber.com/

**Bracken**
Bracken County Cooperative Extension Office
1120 Brooksville-Germantown Rd.
Brooksville, KY 41004-0066
Phone: (606) 735-2141
Fax: (606) 735-3871
http://bracken.ca.uky.edu/

**Morehead Small Business Development Center**
150 East First St.
Morehead, KY 40351
Phone: (606) 783-2895
Fax: (606) 783-5020
http://ksbdc.org/morehead/

**Bracken County Chamber of Commerce**
133 W Miami St.
Brooksville, KY 41004
Phone: (606) 735-3474
www.brackencounty.ky.gov/dna.htm

**Breathitt**
Breathitt County Cooperative Extension Office
1155 Main St
P.O. Box 612
Jackson, KY 41339
Phone: (606) 666-8812
Fax: (606) 666-2566
https://breathitt.ca.uky.edu/

**Paintsville Small Business Development Center**
224 Main St.
Paintsville, KY 41240
Phone: (606) 788-7272
Fax: (606) 788-9990
http://ksbdc.org/paintsville/

**Pikeville Small Business Development Center**
3455 N. Mayo Trail #4
Pikeville, KY 41501
Phone: (606) 432-5848
Fax: (606) 432-8924
http://ksbdc.org/pikeville/

**Jackson/Breathitt County Chamber of Commerce**
P.O. Box 906
Jackson, KY 41339
Phone: (606) 666-7183
www.breathittcounty.org/

**Breckinridge**
Breckinridge County Cooperative Extension Office
1377 Hwy 261 S.
Hardsburg, KY 40143
Phone: (270) 756-2182
Fax: (270) 756-9016
https://breckinridge.ca.uky.edu/

**Elizabethtown Small Business Development Center**
1105 Juliana Ct. #6
Elizabethtown, KY 42701
Phone: (270) 765-6737
Fax: (270) 769-5095
http://ksbdc.org/elizabethtown/

**Breckinridge County Chamber of Commerce**
224 South Main St.
P.O. Box 725
Hardsburg, KY 40143
Phone: (270) 756-0268
http://breckinridgecountychamber.org/

**Bullitt**
Bullitt County Cooperative Extension Office
384 Halls Lane
Shepherdsville, KY 40165
Phone: (502) 543-2257
Fax: (502) 543-6940
http://ksbdc.org/bullitt/

**Louisville Small Business Development Centers**
614 West Main St.
Ste. 6000
Louisville, KY 40202
Phone: (502) 625-0123
http://ksbdc.org/louisville/

**Bullitt County Chamber of Commerce**
295 N Buckman St.
P.O. Box 1656
Shepherdsville, KY 40165
Phone: (502) 543-6727
Fax: (502) 543-1785
www.bullittchamber.org/

**Butler**
Butler County Cooperative Extension Office
112 E GL Smith St.
Morgantown, KY 42261-0370
Phone: (270) 526-3767
Fax: (270) 526-2357
https://butler.ca.uky.edu/

**WKU Small Business Development Center**
2413 Nashville Rd. Ste. 218
Bowling Green, KY 42101
Phone: (270) 745-1905
Fax: (270) 745-1931
www.wkusbdc.com/

**Butler County Chamber of Commerce**
112 South Main St.
P.O. Box 408
Morgantown, KY 42261
Phone: (270) 526.8827
http://morgantown-ky.com/

**Campbell**
Campbell County Cooperative Extension Office
3500 Alexandria Pike
Highland Heights, KY 41076-1705
Phone: (859) 572-2600
Fax: (859) 572-2619
https://campbell.ca.uky.edu/

**Northern Kentucky University Small Business Development Center**
305 Johns Hill Rd.
Highland Heights, KY 41099
Phone: (859) 448-8801
Fax: (859) 448-8805
http://ksbdc.org/highland-heights/

**Calloway**
Calloway County Cooperative Extension Office
310 South Fourth St.
Murray, KY 42071
Phone: (270) 753-1571
www.mymurray.com/chamber/

**Northern Kentucky Chamber of Commerce**
300 Buttermilk Pike.
Ste. 330 PO Box 17416
Fort Mitchell, KY 41017
Phone: (859) 578-8800
Fax: (859) 578-8802
www.nkychamber.com/

**Caldwell**
Caldwell County Cooperative Extension Office
102 Cash Dr.
Princeton, KY 42445
Phone: (859) 963-0644
www.princetonychamber.org/

**Calloway County Chamber of Commerce**
926 N. 16th St., Ste. 105
Murray, KY 42071
Phone: (270) 809-2856
Fax: (270) 809-3049
http://ksbdc.org/murray/

**Calloway County Chamber of Commerce**
805 North 12
Murray, KY 42071
Phone: (270) 753-5171
www.mymurray.com/chamber/

**Calloway County Chamber of Commerce**
310 South Fourth St.
Murray, KY 42071
Phone: (270) 753-1571
www.mymurray.com/chamber/

**Caldwell**
Caldwell County Cooperative Extension Office
1025 U. S. Hwy. 62W
Princeton, KY 42445
Phone: (270) 365-2787
Fax: (270) 365-2085
http://caldwell.ca.uky.edu/

**Hopkinsville Small Business Development Center**
Fort Campbell Blvd
Hopkinsville, KY 42240
Phone: (270) 809-2856
Fax: (270) 809-3049
http://ksbdc.org/hopkinsville/
<table>
<thead>
<tr>
<th>Area</th>
<th>Small Business Development Centers</th>
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| Edmonson    | EKU Small Business Development Center– Somerset
765 Monticello St., Ste. A
Somerset, KY 42501
Phone: (606) 678-3042
Fax: (606) 678-3005
http://ekbudc.eku.edu/ |
|             | Paintsville Small Business Development Center
224 Main St.
Paintsville, KY 41240
Phone: (606) 788-7272
Fax: (606) 788-9990
http://ksbdc.org/paintsville/ |
|             | Pikeville Small Business Development Center
3455 N. Mayo Trail #4
Pikeville, KY 41501
Phone: (606) 432-5848
Fax: (606) 432-8924
http://ksbdc.org/pikeville/ |
|             | Franklin County Cooperative Extension Office
101 Lakeview Ct
Frankfort, KY 40601-8750
Phone: (502) 695-9035
Fax: (502) 695-9309
https://franklin.ca.uky.edu/ |
|             | Bluegrass Small Business Development Center
330 East Main St., Ste. 100
Lexington, KY 40507
Phone: (859) 254-4447
Fax: (859) 233-3304
http://ksbdc.org/lexington/ |
|             | Bluegrass Small Business Development Center
330 East Main St., Ste. 210
Lexington, KY 40507
Phone: (859) 254-7666
Fax: (859) 257-1751
http://ksbdc.org/lexington/ |
|             | Morehead Small Business Development Center
150 East First St.
Morehead, KY 40351
Phone: (606) 783-2895
Fax: (606) 783-5020
http://ksbdc.org/morehead/ |
|             | Twin Cities Chamber of Commerce
700 Milton Crouse Dr, P.O. Box 5077
South Fulton, TN 38257
Phone: (731) 479-7029
http://fultonsouthfultonchamber.com/community-data/fulton-ky/ |
|             | Murray State Small Business Development Center
926 N. 16th St., Ste. 105
Murray, KY 42071
Phone: (270) 809-2351
Fax: (270) 809-2350
http://ksbdc.org/murray/ |
|             | Gallatin County Chamber of Commerce
P.O. Box 1029
Warsaw, KY 41095
Phone: (859) 992-2300
www.gallatincountykychamber.com |
|             | Garrard County Chamber of Commerce
418 Green St.
Corbin, KY 40701
Phone: (606) 528-6654
Fax: (606) 528-6655
http://garrardchamber.org/ |
|             | Estill County Cooperative Extension Office
177 Broadway Ave
Estill, KY 40536
Phone: (606) 724-2450
Fax: (606) 724-2450
www.estillcountyky.net/ |
|             | Estill Development Alliance
207 West Main St.
Newcastle, KY 40561
Phone: (606) 724-2450
Fax: (606) 724-2450
www.estillcountyky.net/ |
|             | EKU Small Business Development Center – Richmond
Business & Tech Ctr, Rm 145
Richmond, KY 40475
Phone: (859) 622-1384
Fax: (859) 622-1384
http://ekbudc.eku.edu/ |
|             | Southeast Kentucky Chamber of Commerce
178 College St.
Pikeville, KY 41501
Phone: (606) 432-7295
Fax: (606) 432-7295
http://sekcchamber.com/ |
Grant
Grant County Cooperative Extension Office
105 Baton Rouge Rd.
Williamstown, KY 41097
Phone: (859) 824-3355
Fax: (859) 824-3391
https://grant.ca.uky.edu/

Northern Kentucky University Small Business Development Center
305 Johns Hill Rd.
Highland Heights, KY 41099
Phone: (859) 448-8801
Fax: (859) 448-8805
http://ksbdc.org/highland-heights/

Grant County Chamber of Commerce
1350 N. Main St.
P.O. Box 365
Williamstown, KY 41097
Phone: (859) 824-3322
Toll Free: (800) 824-2858
Fax: (859) 824-7082
www.grantcommerce.com/

Graves
Graves County Cooperative Extension Office
251 Houseman St.
Mayfield, KY 42066-1165
Phone: (270) 247-2334
Fax: (270) 247-5193
http://graves.ca.uky.edu/

Murray State Small Business Development Center
926 N. 16th St., Ste. 105
Murray, KY 42071
Phone: (270) 809-2856
Fax: (270) 809-3049
http://ksbdc.org/murray/

Mayfield Graves County Chamber of Commerce
201 East College St.
Mayfield, KY 42066
Phone: (270) 247-6101
Fax: (270) 247-6110
http://mayfieldgraveschamber.chambermaster.com/contact

Grayson
Grayson County Cooperative Extension Office
123 Commerce Dr.
Leitchfield, KY 42754-9148
Phone: (270) 259-3492
Fax: (270) 259-0291
http://carter.ca.uky.edu/

Elizabethtown Small Business Development Center
1105 Juliana Ct. #6
Elizabethtown, KY 42701
Phone: (270) 765-6737
Fax: (270) 769-5095
http://ksbdc.org/elizabethtown/

Green
Green County Cooperative Extension Office
298 Happyville Rd.
Greensburg, KY 42743
Phone: (270) 932-5311
Fax: (270) 932-4390
https://green.ca.uky.edu/

Elizabethtown Small Business Development Center
1105 Juliana Ct. #6
Elizabethtown, KY 42701
Phone: (270) 765-6737
Fax: (270) 769-5095
http://ksbdc.org/elizabethtown/

Green County Chamber of Commerce
110 W. Ct. St.
Greensburg, KY 42743
Phone: (270) 932-4298
www.greensburgonline.com/index.aspx?id=897

Greenup
Greenup County Cooperative Extension Office
35 Wurtland Ave.
Wurtland, KY 41144
Phone: (606) 836-0201
Fax: (606) 324-4570
http://greenup.ca.uky.edu/

Ashland Small Business Development Center
1645 Winchester Ave.
Ashland, KY 41101
Phone: (606)-329-8011
Fax: (606)-324-5111
http://ksbdc.org/ashland/

Ashland Alliance
1730 Winchester Ave.,
Ashland, KY 41105
Phone: 606.324.5111
Fax: 606.325.4607
http://ashlandalliance.com/

Hancock
Hancock County Cooperative Extension Office
1605 US Highway 60 West
Hawesville, KY 42348-0010
Phone: (270) 927-6618
Fax: (270) 927-1194
http://hancock.ca.uky.edu/

Owensboro Small Business Development Center
200 East 3rd St., Ste. 302
Owensboro, KY 42303
Phone: (270) 926-8085
Fax: (270) 663-1051
http://ksbdc.org/owensboro/

Hancock County Chamber of Commerce
201 Peterson Dr.
Elizabethtown, KY 42701-9370
Phone: (270) 765-4121
Fax: (270) 769-0426
http://harden.ca.uky.edu/

Hardin
Hardin County Cooperative Extension Office
111 West Dixie Ave.
Elizabethtown, KY 42701
Phone: (270) 765-4334
http://hardinchamber.com/

Hardin County Chamber of Commerce
150 Filson St.
Elizabethtown, KY 42701
Phone: (270) 765-6737
Fax: (270) 769-5095
http://ksbdc.org/elizabethtown/

Elizabethtown Small Business Development Center
1105 Juliana Ct. #6
Elizabethtown, KY 42701
Phone: (270) 765-6737
Fax: (270) 769-5095
http://ksbdc.org/elizabethtown/

West Kentucky Agritourism, Inc.
Daviess County Extension Office
4800A New Hartford Rd.
Owensboro, KY 42303
Phone: (270) 685-8480
Fax: (270) 685-3276
http://westkyagritourism.com/home

Hancock County Development Complex
Hawesville, KY 42348
http://hallowcreek.us/Commerce/chamber.htm

Hardin County Development Office
111 West Dixie Ave.
Elizabethtown, KY 42701
Phone: (270) 765-4121
Fax: (270) 769-0426
http://harden.ca.uky.edu/

Harlan
Harlan County Cooperative Extension Office
519 South Main St.
Harlan, KY 40831-1911
Phone: (606) 573-4464
Fax: (606) 573-4468
http://harlan.ca.uky.edu/

Hancock County Chamber of Commerce
201 Peterson Dr.
Elizabethtown, KY 42701
Phone: (270) 765-6737
Fax: (270) 769-5095
http://ksbdc.org/elizabethtown/

Southeast Small Business Development Center
1300 Chichester Ave.
Middlesboro, KY 40965
Phone: (606) 248-0563
Fax: (606) 248-3267
http://ksbdc.org/middlesboro/

Harrison
Harrison County Cooperative Extension Office
668 New Lair Rd.
Cynthiana, KY 41031-6020
Phone: (859) 234-5510
Fax: (859) 234-6197
http://harrison.ca.uky.edu/

Hancock County Chamber of Commerce
201 South Main St.
Cynthiana, KY 41031
Phone: (859) 234-5236
www.cynthianachamber.com/

Bluegrass Small Business Development Center
330 East Main St., Ste. 210
Lexington, KY 40507
Phone: (859) 257-7666
Fax: (859) 257-1751
http://ksbdc.org/lexington/

Hart
Hart County Cooperative Extension Office
201 East Main St., Ste. 210
Lexington, KY 40507
Phone: (859) 524-3301
Fax: (859) 524-5071
http://hart.ca.uky.edu/

Hart County Chamber of Commerce
PO Box 268
Munfordville, KY 42765
Phone: (270) 524-2892
Fax: (270) 524-1127
http://hartcountychamber.com/visithart/index.php

WKU Small Business Development Center
2413 Nashville Rd.
Munfordville, KY 42765
Phone: (270) 745-1905
Fax: (270) 745-1931
http://ksbdc.org/bowling-green/